



Ohio Department of Medicaid

Managed Care Procurement Press

September 30, 2020

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Hello!

Welcome to the *ODM Managed Care Procurement Press*, a short periodic update on the progress of the Ohio Department of Medicaid (ODM) Managed Care

Procurement.

You are receiving this newsletter because you have requested to receive periodic updates about the Managed Care Procurement, responded to one or both of our Requests for Information (RFIs), met with ODM and Procurement Team members to provide feedback, or partnered with us in a listening session.

Thank you for taking time to provide your ideas and feedback! Through this time of uncertainty and need for many Ohioans, and into the future, we continue to focus on the individual rather than the business of managed care. We want to do better for the people we serve.



Feel free to distribute the information contained within this update to your colleagues, organization's members, or with anyone who you think might find it useful. We want all Ohioans to know what is going on with the ODM Managed Care Procurement.

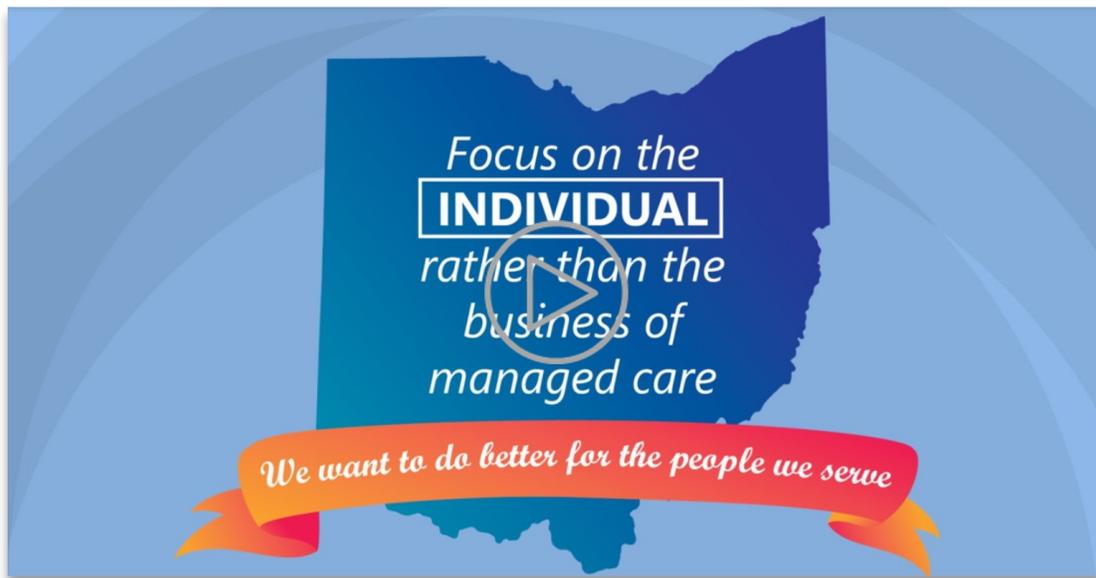
Please also encourage anyone who you think might be interested in receiving similar updates to send us an email at the Medicaid managed care procurement mailbox, MCPurchasement@medicaid.ohio.gov.

ODM Managed Care Procurement RFA is Now Open

On Wednesday, September 30, 2020, ODM released a Request for Applications (RFA) for those interested in becoming managed care plans for children and adults within

the Ohio Medicaid program. The selected plans will be an essential piece in improving the health and lives of millions of Ohioans. This is the first time Ohio has made changes to the structure of its Medicaid program since CMS' approval of Ohio's program in 2005. Any changes to Ohio's managed care plans will NOT disrupt member coverage or access to care.

The RFA and additional details about ODM's Managed Care Procurement process can be found on the [Request for Proposal page of ODM's website](#). For a quick summary, you can also watch our most recent video, "Ohio Medicaid Managed Care Procurement Request for Application" below and on our [Ohio Medicaid YouTube Channel](#).



Video - Managed Care Procurement Request for Applications (RFA)

Ohio's Next Generation of the Medicaid Managed Care Program

In response to Ohio Governor DeWine's call to ensure Ohioans get the best value in providing quality care, ODM developed a bold, new vision for Ohio's Medicaid program - one that focuses on the people and not just the business of managed care.

ODM has designed the next generation of the Medicaid managed care program to achieve the following goals:

- Improve wellness and health outcomes
- Emphasize a personalized care experience
- Support providers in better patient care
- Improve care for children and adults with complex needs
- Increase program transparency and accountability

Many of these goals will be advanced through ODM's population health approach, which is designed to address health inequities and disparities and achieve optimal outcomes for the holistic well-being of individuals receiving Medicaid.

ODM envisions a Medicaid managed care program where ODM, the MCOs, and OhioRISE (Resilience through Integrated Systems and Excellence) - a single, statewide prepaid inpatient health plan - are responsible for providing behavioral health services to children involved in multiple state systems and/or with complex behavioral health needs. In the future program, a single pharmacy benefit manager (SPBM) will be responsible for providing and managing pharmacy benefits for all individuals along with coordinating and collaborating to achieve health care excellence through a seamless service delivery system for individuals, providers, and systems partners.

To reduce provider burden and promote consistency across the Medicaid managed care program, ODM has retained the administrative responsibilities for centralized claims submissions and prior authorization submissions and for credentialing and re-credentialing. ODM's fiscal intermediary (FI) will serve as a single clearinghouse for all medical (non-pharmacy) claims. ODM's FI will also serve as the single, centralized location for providers submission of prior authorization requests. Under ODM's centralized credentialing process, providers will submit an application for the Medicaid enrollment and credentialing to ODM and will not need to submit credentialing and re-credentialing to MCOs.

For additional details about the future Ohio Medicaid managed care program and procurement, visit managedcare.medicaid.ohio.gov.

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Managed Care Procurement Q&A

Below you will find answers to a few of the common questions we've received about the Ohio Medicaid Managed Care Procurement and the future managed care program. This month, we are focusing on the upcoming phases of the procurement and transition planning.

 *Question:* When will the Managed Care Request for Applications (RFA) be released and how can responses be submitted?

 *Answer:* On Wednesday, September 30, 2020, ODM issued a formal RFA on which managed care organizations can bid. The response period will remain open until November 20, 2020. For further details on the submission process and a link to the Managed Care Procurement RFA, visit the [Request for Proposal page](#) on medicaid.ohio.gov.

 *Question:* How soon will providers need to begin the process of contracting with the new managed care organizations?

 *Answer:* After ODM has completed scoring and awarding new managed care contracts, we will conduct a thorough transition to support individuals and

providers, including providing details about expected changes and assistance in navigating those changes. New plans are not expected to be implemented until early 2022.

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Our email address will remain active through all phases of the procurement! We are always open to your ideas and feedback. To view our past newsletters, please visit our website [here](#).

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