Ohio | Department of Medicaid

Managed Care Procurement

Focusing on the INDIVIDUAL rather than the business of managed care

We began by soliciting input and suggestions from members and providers

119 Medicaid members participated in in-person listening sessions

36 Community partner organizations hosted listening sessions

17 Listening sessions hosted across the state

Requests for Information
Through two RFIs, we…

Received **over 1,000** pieces of feedback from providers, members & advocates

Met with **more than 50** providers and provider associations

The Framework for Updating Ohio's Medicaid Managed Care Program

First Generation Program Gaps
Feedback highlighted challenges with the current program – many of which the state is constrained in addressing under the current Medicaid Provider Agreement.

Creation of a New Contract
New Provider Agreement aimed at addressing these issues and creating the "next generation" of the program.

Changing the Status Quo
Creating more levers to position ODM to better adapt & respond to the constantly changing healthcare needs of Ohioans.

Procurement Process
Request for Applications (RFA) to solicit responses from MCOs; will ultimately result in the issuance of new MCO contracts.

The "Next Generation" of Ohio's Medicaid Managed Care Program

The new Medicaid Provider Agreement includes updated and innovative requirements and provisions

Focus on the **INDIVIDUAL** rather than the business of managed care

We want to do better for the people we serve

Improve Wellness & Health Outcomes
- ODM will set the population health "compass" for MCOs, SPBM and OhioRISE
- Requires MCOs work with local partners & reinvest a percentage of profits into the community

Emphasize a Personalized Care Experience
- Expands access to services designed to meet a member's needs
- Requires seamless transitions of care, continuation of services and prior authorization

Support Providers in Better Patient Care
- Standardizes MCO processes for claims, credentialing, & authorizations
- ODM will review and approve utilization management policies

Improve Care for Children and Adults with Complex Needs
- Implements the OhioRISE service delivery model for eligible children through age 21
- Expands access to assessment and evidence-based criteria

Increase Program Transparency and Accountability
- MCO key staff must have the ability and capacity to have an Ohio-specific focus
- ODM will have quicker and more direct access to MCO data