



Department of
Medicaid



Resilience through
Integrated Systems and Excellence

OhioRISE Service Rates Update

August 5, 2021

9:00 AM-11:00 AM

Housekeeping



All participants can mute and unmute their own lines, **so please be sure to mute your line when you're not talking. If you are muted during the meeting and called in, you must press *6 to unmute.**



Please introduce yourself by entering your name, title, and organization in the chat feature.

We hope to have robust oral discussion among workgroup members. All other attendees may enter comments or questions using the **chat** feature in Teams.



The slides from this meeting will be available following the meeting on the [OhioRISE Website](#).

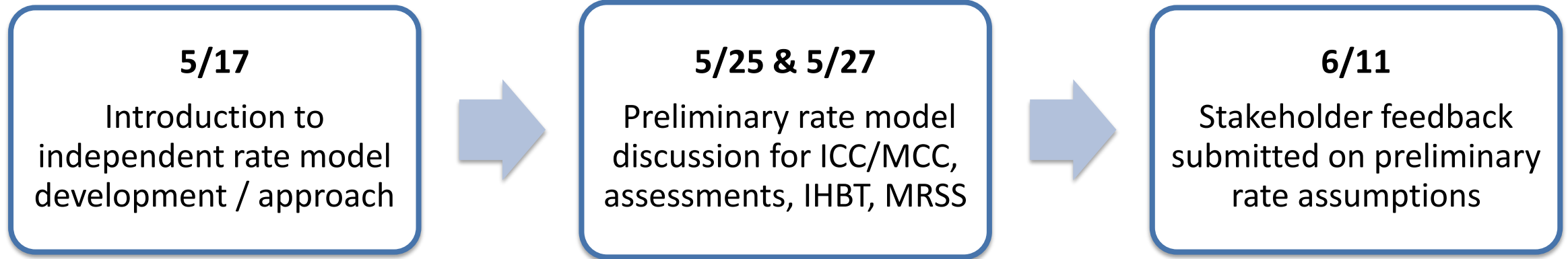
Meeting Agenda

- 1** Background
- 2** OhioRISE New Service Rate Model Methodology
- 3** Next Steps

OhioRISE Rate Setting Commitment

- Establishing rates for the new/enhanced package of OhioRISE services is a critical stage of our work
- We understand OhioRISE:
 - » Requires simultaneous implementation of several new and enhanced services
 - » Draws on the same workforce to implement many of the new/enhanced services
- With the points above in mind, ODM is committed to setting service rates for the program:
 - » Understandably
 - » Transparently
 - » Sustainably

Where did we come from?



Between 6/11 and today, ODM and Milliman:

- Carefully reviewed a total of 161 comments, questions, and recommendations submitted by:
 - » Individual community BH providers
 - » Associations of providers
 - » Child and family advocacy organizations
 - » Individual hospital providers
 - » Local and county public agencies
 - » State sister agency staff
- Conducted additional research
- Made significant updates to the rate models based on stakeholder feedback

Background

Independent Rate Model

Overview



Ground-up approach

- Rates are built from the ground up
- Based on sum of independently determined rate inputs and components
- Inputs are based on expected resources required to provide the service



Commonly applied method for rate determination for non-institutional home and community-based services

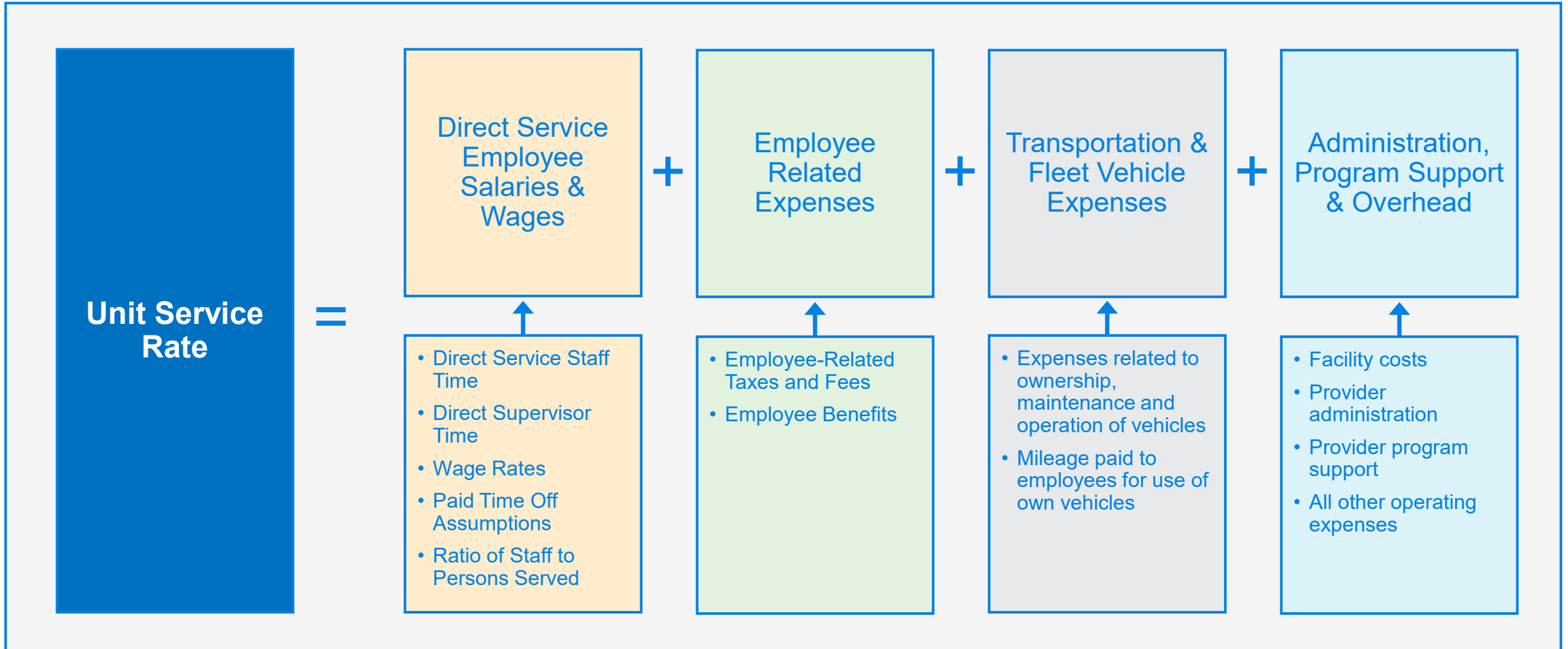
- Many states employ independent rate model approach
- One of accepted methods based on CMS guidance for HCBS services

Benefits

- Provides transparency as to the reasonable costs required to provide the service
- Facilitates streamlined process to update rates in future periods
- Facilitates comparison of actual costs of providing services
- Can be adopted to support future rate modification efforts
- Developed independently from actual costs incurred

Independent Rate Model

Rate Build Up Components



Independent Rate Model

Detailed Framework Components

Component	Elements	Sub-elements	Clarifying Notes
Direct Service Employee Salaries and Wages	Service-related Time	Direct Time	<ul style="list-style-type: none"> Corresponding time unit, or staffing requirement assumptions where not defined Adjusted for staffing ratios for some services (i.e., more than one person served concurrently, e.g., in group counseling sessions or for residential services).
		Indirect Time	<ul style="list-style-type: none"> Service-necessary planning, note taking and preparation time
		Transportation Time	<ul style="list-style-type: none"> Travel time related to providing service
		PTO/Training/Conference Time	<ul style="list-style-type: none"> Paid vacation, holiday, sick, training and conference time. Also considers additional training time attributable to employee turnover
		Supervisor Time	<ul style="list-style-type: none"> Accounted for using a span of control variable
	Wage Rates	Can Vary for Overtime and Weekend Shift Differentials	<ul style="list-style-type: none"> Wage rates based on BLS data and vary by position. BLS wages are blended for certain services.
	Stipends	Payments for on-call capacity	<ul style="list-style-type: none"> Used for selected services
Employee Related Expenses	Payroll-related Taxes and Fees	FICA, FUTA, SUI, Workers Compensation	<ul style="list-style-type: none"> Applicable to all employees, and varies by wage level assumption
	Employee Benefits	Health, Dental, Vision, Life and Disability Insurance, and Retirement Benefits	<ul style="list-style-type: none"> Varies depending on position
Transportation – Fleet Vehicle Expense	Vehicle Operating Expenses	Includes all Ownership and Maintenance-Related Expenses	<ul style="list-style-type: none"> Varies by service. Some assume employee-owned vehicle at federal rate. Other services assume fleet vehicle expenses or vans
Administration, Program Support, Overhead	All other business-related costs	Includes program operating expenses, including management, accounting, legal, IT, etc.	<ul style="list-style-type: none"> Excludes expenses related to managed care administration

Stakeholder Feedback and FAQ

FAQ Process

Overview of feedback collection and aggregation

Feedback sources

OH.IRM.Feedback email

Reports provided by stakeholders

Verbal comments and questions from prior stakeholder meetings

FAQ sections

Purpose and Process

Model Assumptions for Wages and Staffing

Other Modeling Assumptions

ICC/MCC

Assessments

MRSS

IHBT

Other



FAQ

The FAQ document will be provided to stakeholders at a later date

Assumption and Rate Changes

Reminder: Qualified Behavioral Health Practitioners for OhioRISE Services

Principles

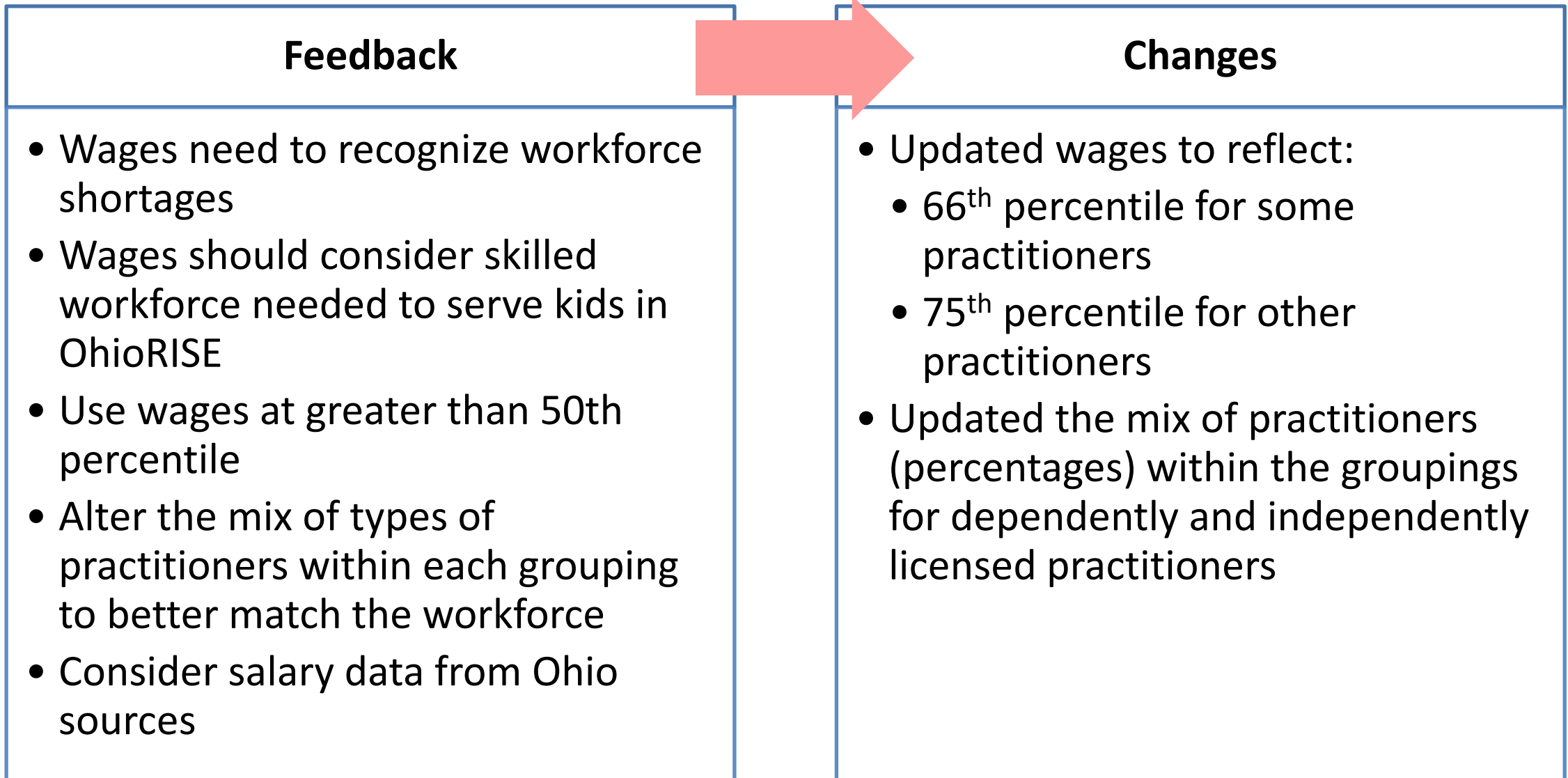
- Allowable practitioners set for each service according to professional scope of practice and OhioMHAS, ODM service rules
- Wage assumptions are being used for practitioners across all OhioRISE services
- Reimbursement may:
 - Vary by category of practitioner
 - Be the same for all practitioners (blended reimbursement)

Categories of Practitioners

largely aligned with current BH practitioner framework:

- **Peer recovery specialist** (separated from paraprofessionals for OhioRISE services where peer can perform within scope of practice)
- **Paraprofessionals**
 - Care management specialists
 - Qualified mental health specialists
- **Other licensed practitioners**
 - **Independently licensed** (Psychologist, psych board school psych, LPCC, LISW, LIMFT, LICDC)
 - **Dependently licensed** (ODE school psych, LPC, LSW, LMFT, LCDC III, LCDC II)
 - **Trainees and assistants** (Psych-A/I/T, school psych-A/I/T, C-T, SW-A/T, MFT-T, CDC-A)
- **Medical practitioners**
 - MD/DO
 - Advanced practice: APRN, PA, pharmacist

Considerations for Changes to Provider Groupings & Wage Indices



Provider Groupings

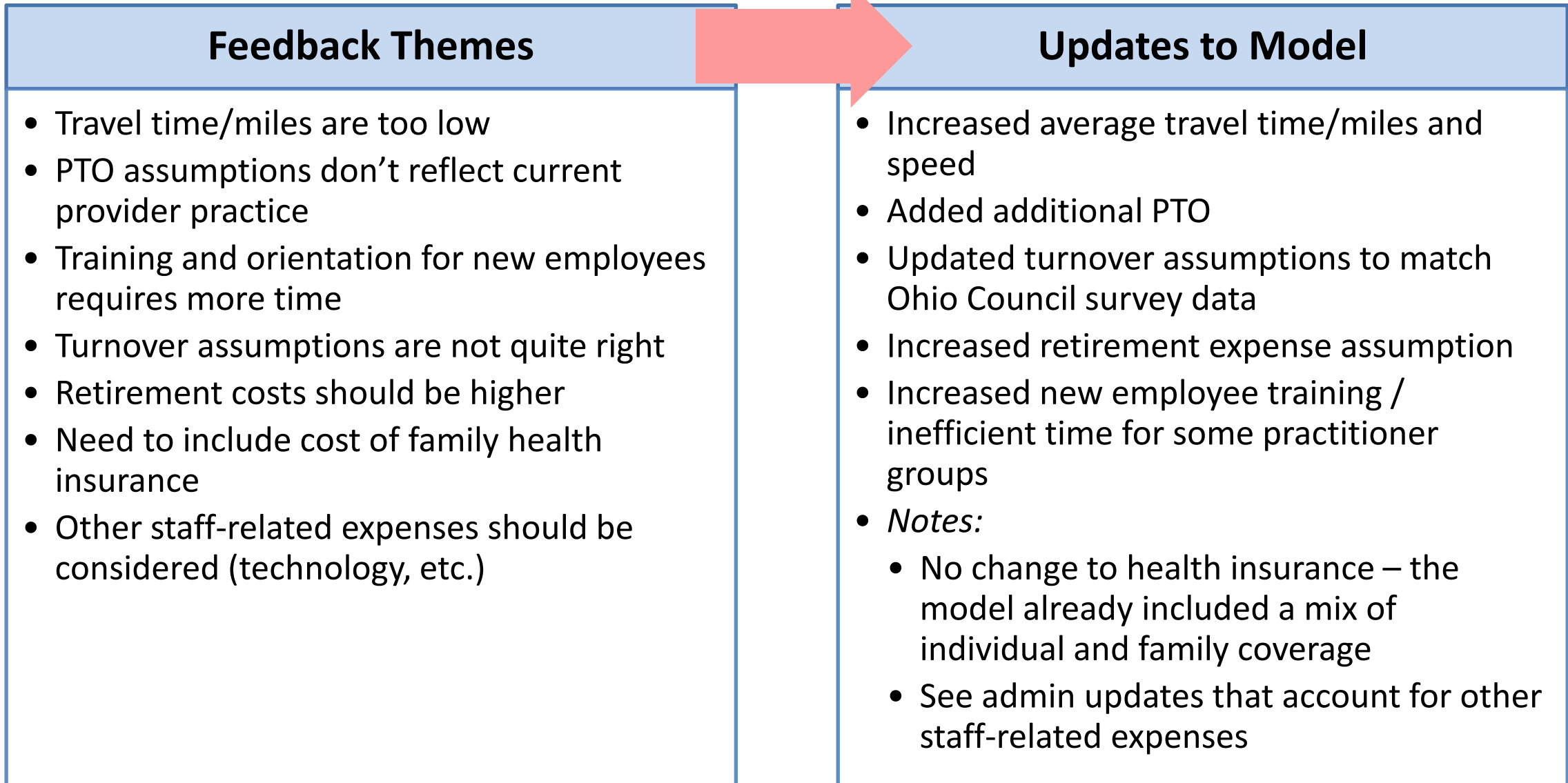
Wage changes from original materials – all services

Description	Practitioner	Original			Revised		
		Wage Assumption	Wage %ile	Weight	Wage Assumption	Wage %ile	Weight
Peer	Healthcare Support Occupations	\$ 14.25	50th	100%	\$ 17.24	75th	100%
Subtotal Peer		\$ 14.25	50th	100%	\$ 17.24	75th	100%
Paraprofessional	Community Health Workers	\$ 19.70	50th	30%	\$ 22.00	66.7th	30%
Paraprofessional	Healthcare Support Workers, All Other	\$ 22.06	50th	55%	\$ 24.07	66.7th	55%
Paraprofessional	Educational, Guidance, and Career Counselors and Advisors	\$ 27.56	50th	15%	\$ 31.87	66.7th	15%
Subtotal Paraprofessional		\$ 22.18	50th	100%	\$ 24.62	66.7th	100%
Licensed Professional	Healthcare Social Workers	\$ 29.26	50th	80%	\$ 30.94	66.7th	40%
Licensed Professional	Marriage and Family Therapists	\$ 24.19	50th	5%	\$ 25.65	66.7th	5%
Licensed Professional	Mental Health and Substance Abuse Social Workers	\$ 22.64	50th	10%	\$ 25.05	66.7th	10%
Licensed Professional	Substance Abuse, Behavioral Disorder, & Mental Health Couns.	\$ 24.00	50th	5%	\$ 27.12	66.7th	45%
Subtotal Licensed Prof.		\$ 28.08	50th	100%	\$ 28.37	66.7th	100%
Independent Licensed Prof.	Healthcare Social Workers	\$ 29.26	50th	70%	\$ 30.94	66.7th	40%
Independent Licensed Prof.	Marriage and Family Therapists	\$ 24.19	50th	5%	\$ 25.65	66.7th	5%
Independent Licensed Prof.	Mental Health and Substance Abuse Social Workers	\$ 22.64	50th	10%	\$ 25.05	66.7th	10%
Independent Licensed Prof.	Substance Abuse, Behavioral Disorder, & Mental Health Couns.	\$ 24.00	50th	5%	\$ 27.12	66.7th	40%
Independent Licensed Prof.	Clinical, Counseling, and School Psychologists	\$ 37.95	50th	5%	\$ 42.50	66.7th	3%
Independent Licensed Prof.	Psychologists, All Other	\$ 53.34	50th	5%	\$ 55.75	66.7th	2%
Subtotal Independent Lic.		\$ 29.72	50th	100%	\$ 29.40	66.7th	100%
Advanced Practice Professionals	Nurse Practitioners	\$ 53.77	50th	90%	\$ 62.13	75th	90%
Advanced Practice Professionals	Physician Assistants	\$ 55.70	50th	10%	\$ 63.37	75th	10%
Subtotal Advanced Practice		\$ 53.96	50th	100%	\$ 62.25	75th	100%
MD/DO	Family Medicine Physicians	\$ 90.54	50th	5%	\$ 95.26	75th	5%
MD/DO	General Internal Medicine Physicians	\$ 98.64	50th	5%	\$ 103.79	75th	5%
MD/DO	Psychiatrists	\$ 104.28	50th	90%	\$ 109.71	75th	90%
Subtotal MD/DO		\$ 103.31	50th	100%	\$ 108.69	75th	100%

Notes:

- 1) Weighting was modified for Licensed Professional and Independent Licensed Professional practitioners based on stakeholder feedback.
- 2) The 66.7th percentile reflects the average of the BLS 50th and 75th percentiles.
- 3) The BLS 75th percentile was not available for MD/DOs. These values reflect an estimated 75th percentile developed based on the 50th to 75th percentile relativity for MD/DOs from the Ohio Council Compensation Survey.

Considerations for Updates to Other Employee Expenses Assumptions



ERE / PTO / Other Assumptions

Other changes from original materials – all services

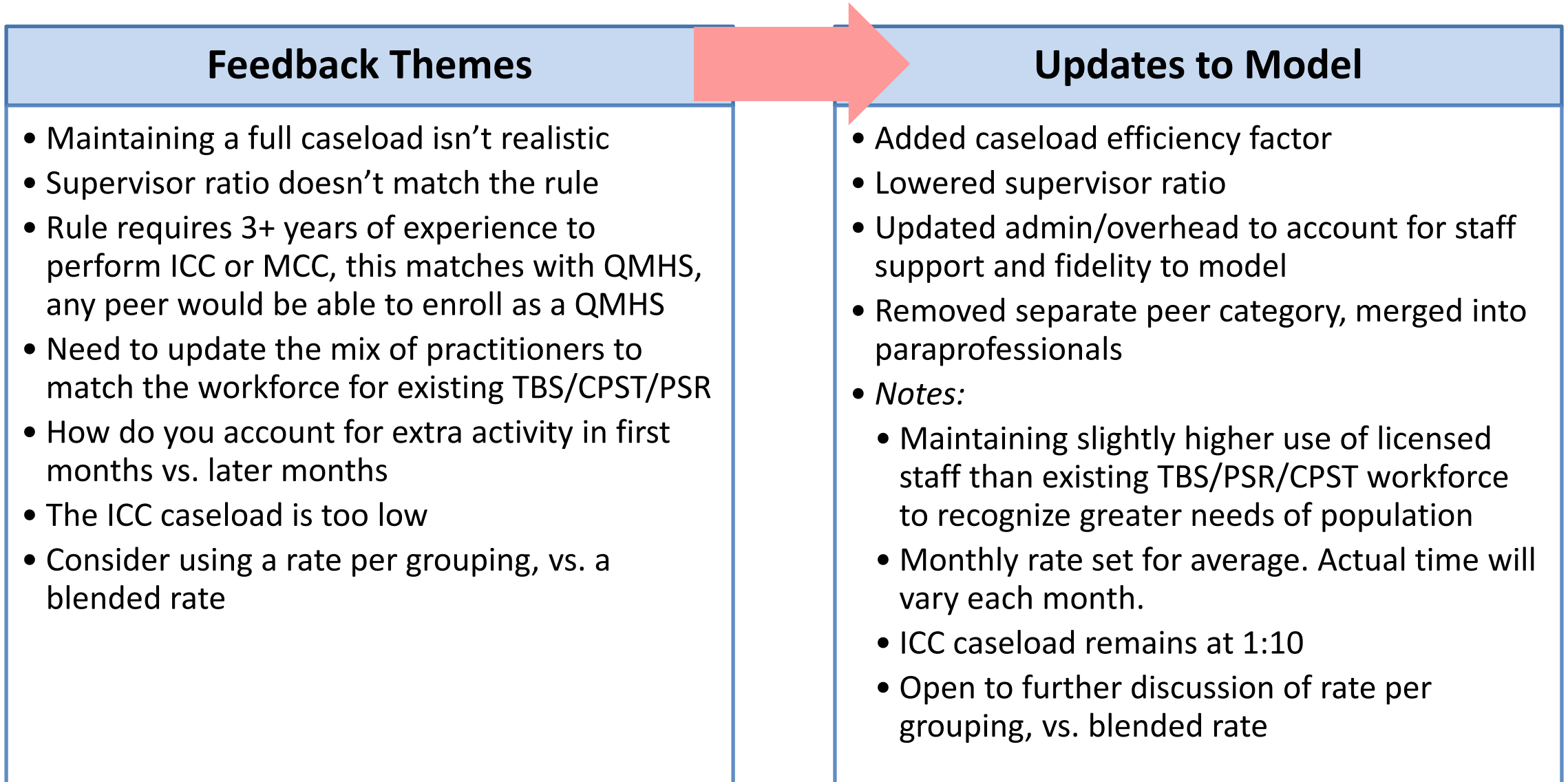
Description	Original Assumption	Revised Assumption
Transportation time for one way trip	15 minutes per one way trip	20 minutes per one way trip
Average MPH	25mph	35mph
PTO	3 weeks for non-MD/DOs	4 weeks
CPI trend	3.00%	2.26%
FICA limit	\$ 141,043	\$ 142,800
SUI tax	\$ 276.12	\$ 243.00
Retirement	3.0%	3.5%
Turnover	Scaled down by provider group starting at 35%	35% for paraprofessionals 35% for licensed independent professionals 31% for all others

ERE / PTO / Other Assumptions

Other changes from original materials – all services

Training Hours – Inefficient Time for Each New Hire		
Provider Group	Original Assumption	Revised Assumption
Peer	160 hours	No change
Paraprofessional	80 hours	120 hours
Licensed professional	40 hours	120 hours
Independent licensed professional	40 hours	120 hours
Advanced practice professional	40 hours	80 hours
MD/DO	40 hours	No change

Considerations for Changes to ICC and MCC Service Assumptions



ICC/MCC

Assumption and rate changes from original materials

Description	Original Assumption	Revised Assumption
Caseload efficiency	None	95.0%
Administration / Program Support / Overhead	20.0%	27.0%
Supervisor Span of Control	10	8
Removal of peers	<u>Blends</u> 10% Peer 70% Paraprofessional 10% Licensed professional 10% Independent licensed professional	<u>Blends</u> 80% Paraprofessional 10% Licensed professional 10% Independent licensed professional

Notes:

- 1) "Original Stakeholder Materials" values represent the information shared during stakeholder conversations on May 25, 2021 and May 27, 2021.
- 2) "Revised Rates" values represent ODM proposed changes, along with paraprofessional, licensed professional, and independent licensed professional practitioners at the estimated 66.7th wage percentile.

ICC/MCC

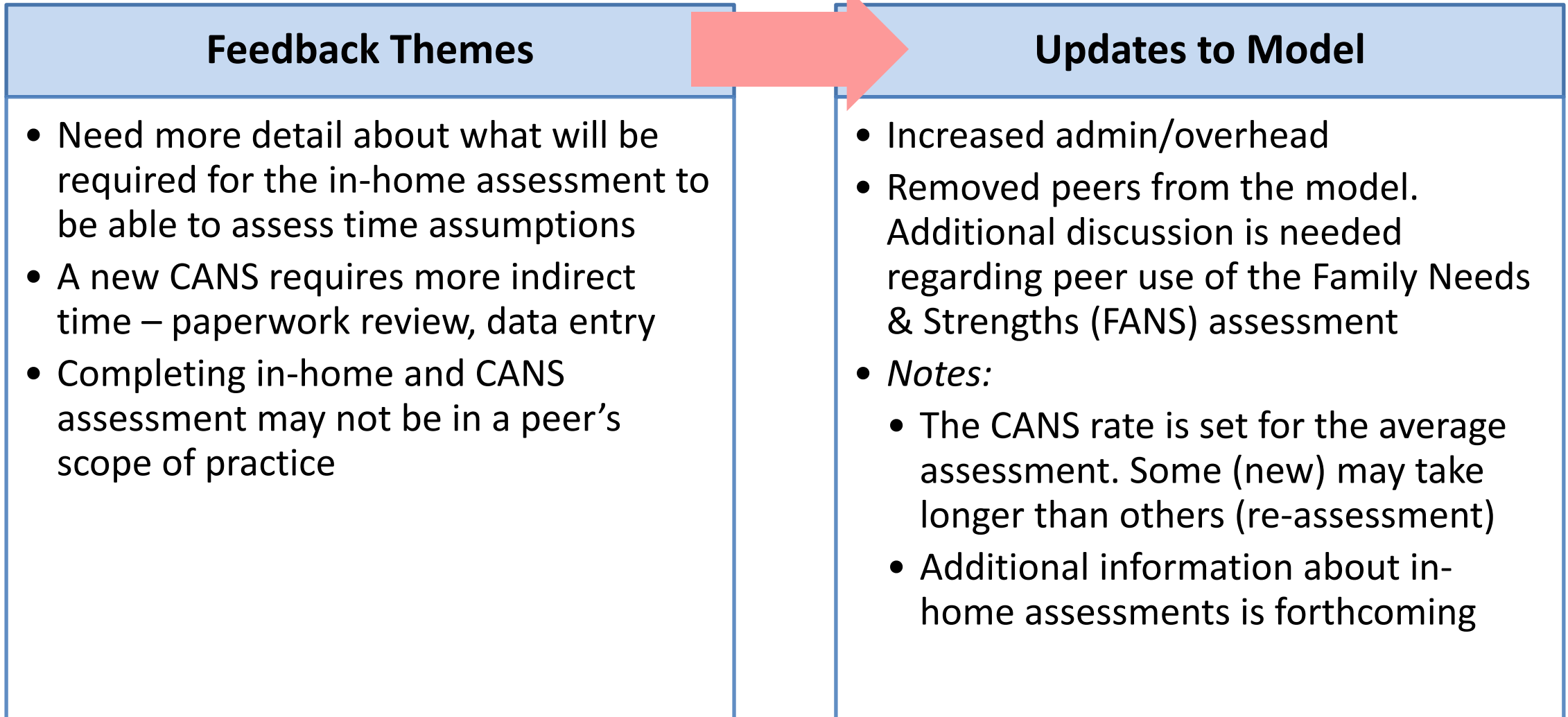
Assumption and rate changes from original materials

			A	B	C = B / A - 1
Service	Practitioner	Reporting Units	Original Stakeholder Materials	Revised Rates	Percentage Increase
ICC	Peer	Case Rate	\$ 595.53	N/A	N/A
ICC	Paraprofessional	Case Rate	\$ 787.48	\$ 1,010.31	28.3%
ICC	Licensed Professional	Case Rate	\$ 944.09	\$ 1,125.16	19.2%
ICC	Independent Licensed Professional	Case Rate	\$ 989.97	\$ 1,157.95	17.0%
ICC	N/A	Case Rate	\$ 804.20	\$ 1,036.56	28.9%
MCC	Peer	Case Rate	\$ 230.59	N/A	N/A
MCC	Paraprofessional	Case Rate	\$ 307.37	\$ 403.94	31.4%
MCC	Licensed Professional	Case Rate	\$ 368.92	\$ 449.88	21.9%
MCC	Independent Licensed Professional	Case Rate	\$ 386.78	\$ 462.99	19.7%
MCC	N/A	Case Rate	\$ 313.79	\$ 414.44	32.1%

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Considerations for Updates to Assessment Service Assumptions



Assessments

Assumption and rate changes from original materials

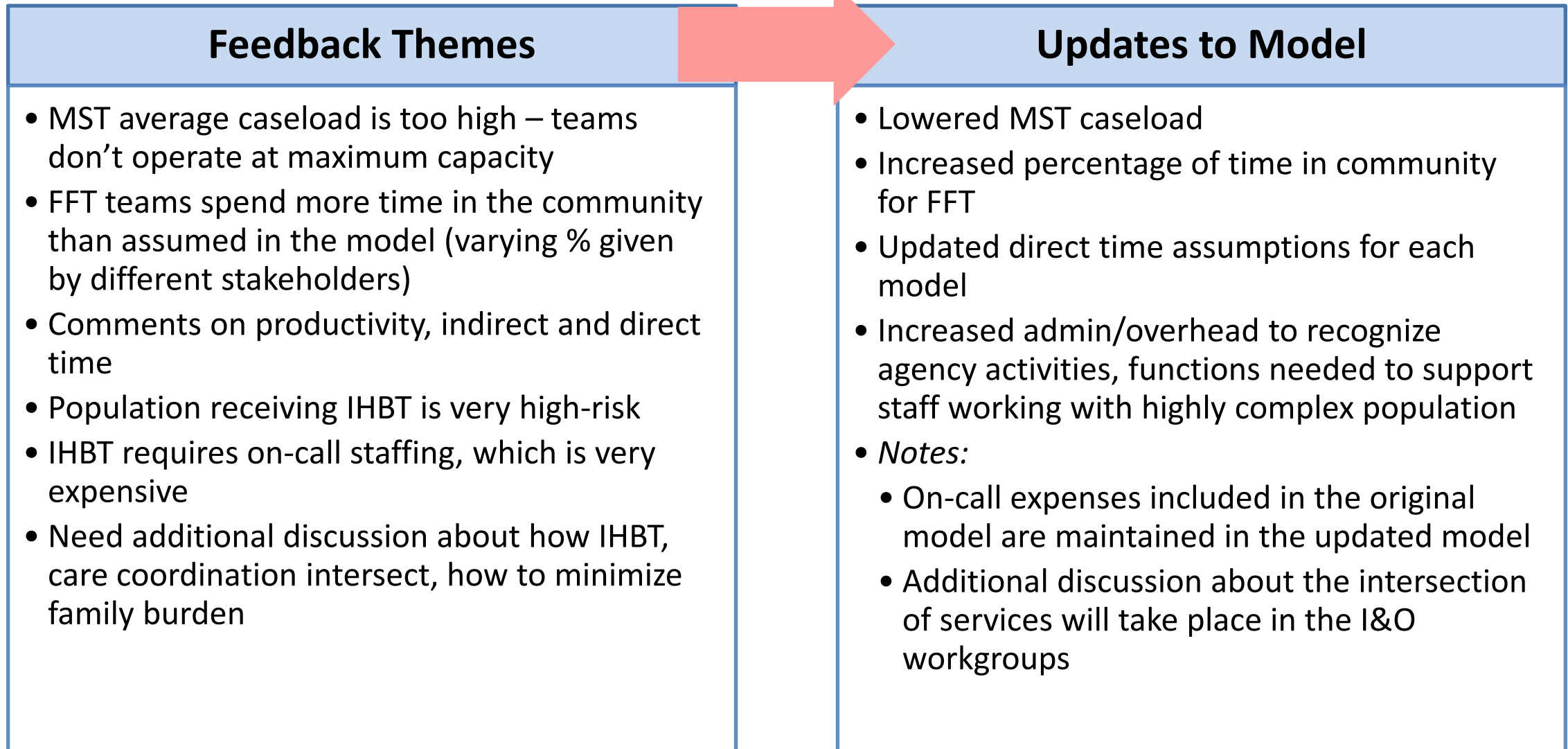
Description	Original Assumption	Revised Assumption
Administration / Program Support / Overhead	20.0%	22.0%
Peers	N/A	Removed from assessments

Service	Practitioner	Reporting Units	A Original Stakeholder Materials	B Revised Rates	C = B / A - 1 Percentage Increase
Initial In-Home Assessment	Peer	Encounter	\$ 104.47	N/A	N/A
Initial In-Home Assessment	Paraprofessional	Encounter	\$ 139.95	\$ 166.08	18.7%
Initial In-Home Assessment	Licensed Professional	Encounter	\$ 168.13	\$ 185.46	10.3%
Initial In-Home Assessment	Independent Licensed Professional	Encounter	\$ 176.60	\$ 191.54	8.5%
Initial In-Home Assessment	Advanced Practice Professional	Encounter	\$ 300.47	\$ 364.58	21.3%
Initial In-Home Assessment	MD/DO	Encounter	\$ 543.37	\$ 591.83	8.9%
CANS Assessment	Peer	Encounter	\$ 61.47	N/A	N/A
CANS Assessment	Paraprofessional	Encounter	\$ 81.74	\$ 98.31	20.3%
CANS Assessment	Licensed Professional	Encounter	\$ 97.84	\$ 109.38	11.8%
CANS Assessment	Independent Licensed Professional	Encounter	\$ 102.69	\$ 112.86	9.9%
CANS Assessment	Advanced Practice Professional	Encounter	\$ 173.47	\$ 211.74	22.1%
CANS Assessment	MD/DO	Encounter	\$ 312.27	\$ 341.60	9.4%

Notes:

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- 2) "Revised Rates" values represent ODM proposed changes, along with paraprofessional, licensed professional, and independent licensed professional practitioners at the estimated 66.7th wage percentile.

Considerations for Updates to IHBT Service Assumptions



IHBT

Assumption and rate changes from original materials

Description	Original Assumption	Revised Assumption
MST average caseload	6	5
Direct hours per week	2.825 MST 2.075 FFT 3.075 Base	3.000 MST 2.025 FFT 2.750 Base
FFT portion of time in home/community	30.0%	80.0%
Administration / Program Support / Overhead	20.0%	25.0%

Notes:

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- 2) "Revised Rates" values represent ODM proposed changes, along with paraprofessional, licensed professional, and independent licensed professional practitioners at the estimated 66.7th wage percentile.

IHBT

Assumption and rate changes from original materials

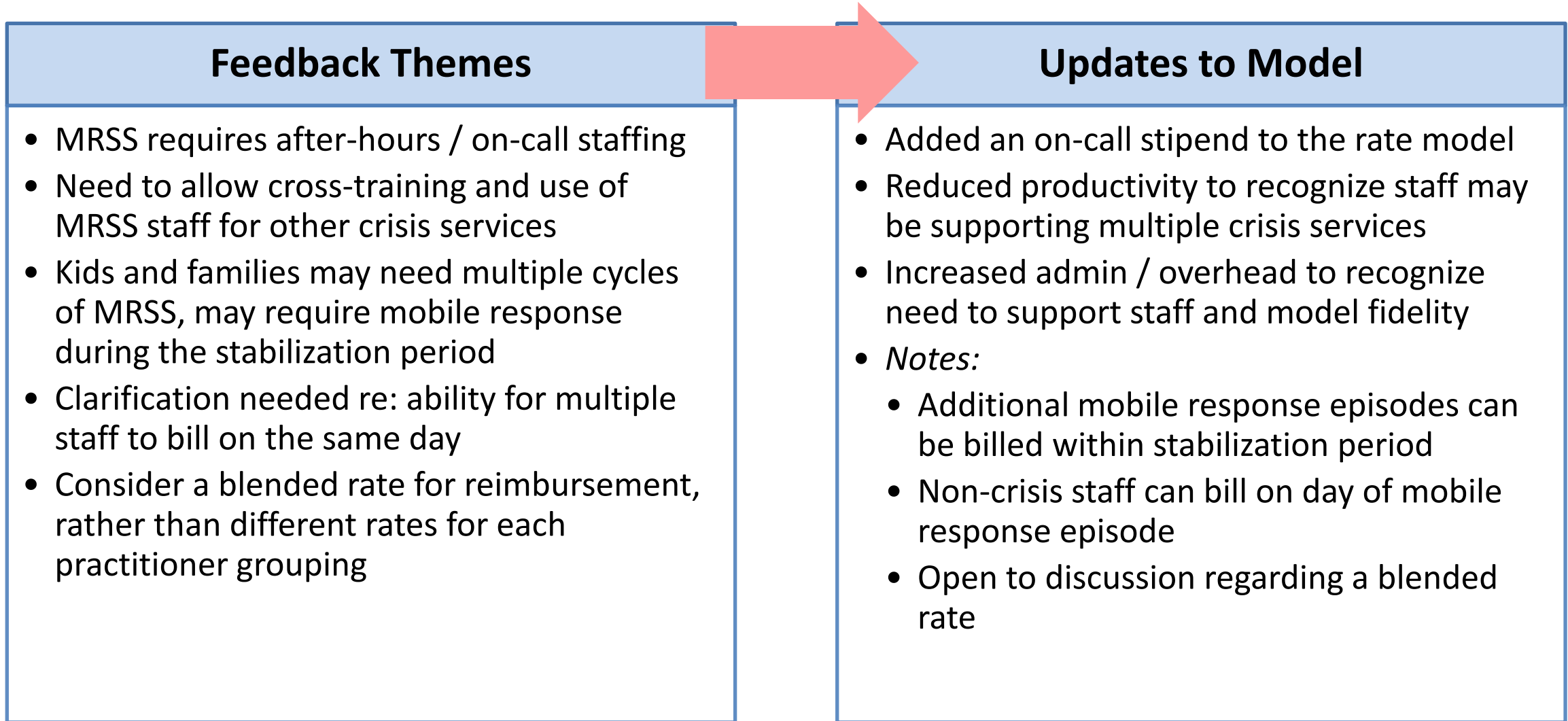
			A	B	C = B / A - 1
Service	Practitioner	Reporting Units	Original Stakeholder Materials	Revised Rates	Percentage Increase
IHBT MST	Licensed Professional	15 Minutes	\$ 33.95	\$ 41.10	21.1%
IHBT MST	Independent Licensed Professional	15 Minutes	\$ 35.34	\$ 42.24	19.5%
IHBT FFT	Licensed Professional	15 Minutes	\$ 30.19	\$ 34.05	12.8%
IHBT FFT	Independent Licensed Professional	15 Minutes	\$ 31.44	\$ 34.98	11.3%
IHBT Base	Peer	15 Minutes	\$ 19.91	\$ 27.51	38.2%
IHBT Base	Paraprofessional	15 Minutes	\$ 26.45	\$ 34.21	29.3%
IHBT Base	Licensed Professional	15 Minutes	\$ 30.81	\$ 37.57	21.9%
IHBT Base	Independent Licensed Professional	15 Minutes	\$ 32.07	\$ 38.60	20.4%

Notes:

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2) "Revised Rates" values represent ODM proposed changes, along with paraprofessional, licensed professional, and independent licensed professional practitioners at the estimated 66.7th wage percentile.

Considerations for Updates to MRSS Service Assumptions



MRSS

Assumption and rate changes from original materials

Description	Original Assumption	Revised Assumption
Administration / Program Support / Overhead	20.0%	22.0%
Productivity	60% for initial and follow-up 50% for crisis stabilization	55% for initial and follow-up 50% for crisis stabilization
On-call stipend	None	\$500 per week for response

Notes:

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MRSS

Assumption and rate changes from original materials

			A	B	C = B / A - 1
Service Description	Practitioner	Reporting Units	Original Stakeholder Materials	Revised Rates	Percentage Increase
Crisis Mobile Response	Peer	Episode	\$ 208.10	\$ 365.55	75.7%
Crisis Mobile Response	Paraprofessional	Episode	\$ 268.93	\$ 432.63	60.9%
Crisis Mobile Response	Licensed Professional	Episode	\$ 313.69	\$ 466.34	48.7%
Crisis Mobile Response	Independent Licensed	Episode	\$ 326.60	\$ 476.64	45.9%
Crisis Mobile Follow Up	Peer	Hour	\$ 75.41	\$ 102.89	36.4%
Crisis Mobile Follow Up	Paraprofessional	Hour	\$ 95.68	\$ 125.25	30.9%
Crisis Mobile Follow Up	Licensed Professional	Hour	\$ 110.60	\$ 136.49	23.4%
Crisis Mobile Follow Up	Independent Licensed	Hour	\$ 114.91	\$ 139.92	21.8%
Crisis Stabilization	Peer	15 mins	\$ 18.43	\$ 24.77	34.4%
Crisis Stabilization	Paraprofessional	15 mins	\$ 24.11	\$ 30.92	28.2%
Crisis Stabilization	Licensed Professional	15 mins	\$ 28.28	\$ 34.01	20.3%
Crisis Stabilization	Independent Licensed	15 mins	\$ 29.49	\$ 34.95	18.5%

Notes:

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- 2) "Revised Rates" values represent ODM proposed changes, along with paraprofessional, licensed professional, and independent licensed professional practitioners at the estimated 66.7th wage percentile.

Next Steps

Next Steps

- Rates will be included as part of the OAC rules
 - » New rule 5160-59-03.9 will address reimbursement for services exclusive to OhioRISE
 - » Updates will be made to 5160-27-03 to incorporate reimbursement for MRSS
- The Chapter 59 draft reimbursement rate rule will enter the rule filing process later this month
- Rule filing pre-clearance and clearance processes provide opportunity for additional public comment

OhioRISE Website

On the [OhioRISE website](#) we post the dates and times of future meetings, links to join the meetings, and presentation materials.

OhioRISE Advisory Council and Workgroups

Beginning in 2021, OhioRISE Advisory Council and Workgroup meetings will commence. The purpose of these meetings is to engage with stakeholders to obtain critical feedback and expert advice for OhioRISE’s services and operations. You can find the members selected to be in the Advisory Council [here](#) and the presentation for the kickoff OhioRISE Stakeholder meeting on December 18, 2020 [here](#).

Please select the 'Advisory Council and Workgroup Meetings' dropdown tab below to view presentation materials and meeting registration links.

Advisory Council and Workgroup Meetings

Select 'Advisory Council and Workgroup Meetings' dropdown tab

Advisory Council and Workgroup Meetings

Meeting Name (Link to Materials)	Date	Time	Registration Link
OhioRISE Advisory Council Meeting	01/11/2021	12:00 – 1:30 PM EST	Registration Has Closed
MRSS Workgroup	01/22/2021	12:00 – 1:30 PM EST	Registration Has Closed
CANS & Care Coordination Workgroup	01/28/2021	12:00 – 2:00 PM EST	Registration Has Closed
Advisory Council Meeting	02/09/2021	9:00 – 11:00 AM EST	Registration Has Closed
MRSS Workgroup	02/09/2021	1:30 - 3:30 PM EST	Registration Has Closed
CANS and Care Coordination Workgroup	02/11/2021	12:00 - 2:00 PM EST	Registration Has Closed
IHBT Workgroup	02/19/2021	2:30 - 4:30 PM EST	Registration Has Closed
CANS and Care Coordination Workgroup	02/25/2021	12:00 - 2:00 PM EST	Registration Has Closed
Advisory Council Meeting	03/09/2021	9:00 – 11:00 AM EST	Click here to join the meeting - Registration not required

Access meeting presentations by clicking on the 'Meeting Name (Link to Materials)'

Join meetings by clicking on the meeting links in the 'Registration Link'

Appendix