



Ohio Department of Medicaid

Managed Care Procurement Periodical

November 24, 2020

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Hello!

Welcome to the *ODM Managed Care Procurement Periodical*, a short periodic update on the progress of the Ohio Department of Medicaid (ODM) Managed Care Procurement.

You are receiving this newsletter because you have requested to receive periodic updates about the Managed Care Procurement, responded to our first Request for Information (RFI), met with ODM and Procurement Team members to provide feedback, or participated in a listening session.

Thank you for taking time to provide your ideas and feedback! Through this time of uncertainty and need for many Ohioans, and into the future, we continue to focus on the individual rather than the business of managed care. We want to do better for the people we serve.



Feel free to share this update with anyone who you think might find it useful. We want all Ohioans to know what is going on with the ODM Managed Care Procurement.

Please also encourage anyone who you think might be interested in receiving similar updates to send us an email at the Medicaid managed care procurement mailbox, MCPurchasement@medicaid.ohio.gov.

Managed Care Procurement Request for Applications (RFA) Response Period Has Ended

On Friday, November 20, 2020, the Managed Care Procurement Request for Applications (RFA) response period for its managed care program closed. This RFA is a step towards Ohio Medicaid's bold new vision to "focus on the individual rather than the business of managed care." The selected managed care organizations will be an essential partner to ODM in improving the health and lives of millions of Ohioans. Any changes to Ohio's managed care organizations will NOT disrupt member coverage or access to care.

As a next step in this process, Ohio Medicaid will evaluate the responses to the RFA and the applicants will be required to conduct oral presentations. Once oral presentations have been concluded, new managed care contracts will be awarded in late January 2021.

Additional details about the managed care RFA can be found on the [Managed Care RFA page](#). You can also watch our most recent video, "[Managed Care RFA Next Steps](#)" below and on our [Ohio Medicaid YouTube Channel](#).



Video - Managed Care RFA Next Steps

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Current Phase of the OhioRISE RFA

We announced in our last newsletter the release of the OhioRISE Request for Applications (RFA). This RFA remains open until December 16, 2020 and we encourage all eligible organizations to apply.

As a reminder, the Q&A period for the OhioRISE RFA is now closed. Question responses are posted on the [State of Ohio eProcurement website](#). The RFA and additional details about OhioRISE can be found on the [Request for Proposal page of ODM's website](#).

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Managed Care Procurement Quiet Period

Like any procurement of this size, there are significant guardrails placed in both federal and state law regarding communications during certain periods of contract procurements. ODM must adhere to federal and state procurement requirements to ensure a fair process. As a result, ODM cannot:

- Share details related to RFA responses received and/or award prior to official public announcements.
- Communicate design discussions and decisions related to the managed care structure beyond what is stated in the RFA.

At this point in time, ODM is in the "quiet period" for the Managed Care Procurement, which dramatically limits the information available to share on an individual basis. All information ODM releases regarding the Managed Care Procurement must be at equal opportunity of access.

It is ODM's commitment to remain as communicative and transparent as possible

through the remainder of the procurement process, while still maintaining the integrity of the Managed Care Procurement. ODM will not be able to answer questions from members of the public or potential bidders regarding the future Managed Care program, but general updates and announcements will be posted on [ODM's procurement website](#).

Resources on procurement regulations can be found in the [State of Ohio Procurement Manual](#).

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