



Ohio Department of Medicaid

Managed Care Procurement Press

February 4, 2020

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Hello!

Welcome to the *ODM Managed Care Procurement Press*, a short periodic update on the progress of the Ohio Department of Medicaid (ODM) Managed Care Procurement.

You are receiving this newsletter because your organization or you responded to our first Request for Information (RFI), met with ODM and Procurement Team members to provide feedback, or participated in or helped support organizing a listening session with individuals.

Thank you for taking time to provide your ideas and feedback! Your participation is a key part of our mission to focus on the individual rather than the business of managed care. We want to do better for the people we serve.



Feel free to distribute the information contained within this update to your colleagues, organization's members, or to share this update with anyone who you think might find it useful. We want all Ohioans to know what is going on with the ODM Managed Care Procurement.

Please also encourage anyone who you think might be interested in receiving similar updates to send us an email at the Medicaid managed care procurement mailbox, MCPProcurement@medicaid.ohio.gov.

ODM Managed Care Procurement Update

ODM launched the Medicaid Managed Care Procurement in the spring of 2019 to re-evaluate the current contracts in place with our Medicaid managed care plans (MCPs). The mission of Medicaid managed care is to focus on the individual rather than the business of managed care. We want to do better for the people we serve.

Since the first request for information (RFI) was released in June of 2019, we have received nearly 1,000 responses from individuals, providers, advocacy groups, provider associations, sister agencies, and ODM staff. Respondents have shared their feedback on the current Medicaid managed care program and suggestions for improvement.

We are now entering the second phase of the procurement process where we are outlining our vision for a reimagined statewide managed care program. This second RFI is a continuation of the process initiated by Governor Mike DeWine to implement some of the most innovative health care reforms in the country. It examines the current health care experience of nearly 3 million Ohio Medicaid consumers and offers ideas to reduce barriers, streamline access, and enhance health care delivery.



We will work with individuals & providers in each stage.

Gather input and feedback from individuals and providers first

Gather input on capacity to address potential changes, based on feedback from individuals and providers

Communicate major milestones

Collaborate to ensure a smooth implementation and understand experience post implementation

Ohio Medicaid Managed Care Procurement phases

Throughout the procurement process, we will continue to consider the needs of Medicaid managed care members and providers when making decisions about how to evolve the Medicaid managed care program in Ohio.

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What We've Heard from You

During the RFI #1 phase, in addition to listening to feedback from individuals who receive services through the managed care program, ODM gathered input and suggestions from providers, community organizations, associations, advocacy groups, and sister agencies through an online PDF form, emails, phone calls, and letters. In addition, ODM hosted more than 50 meetings across the state with stakeholders representing these groups.

Providers and advocates who deliver care and services directly to the individuals we serve provided comments and suggestions for improvement that touch on many aspects of the Medicaid managed care program. While feedback varied based on provider and organization type, area of focus, geographic location, a few of the common themes are illustrated in the graphic below.



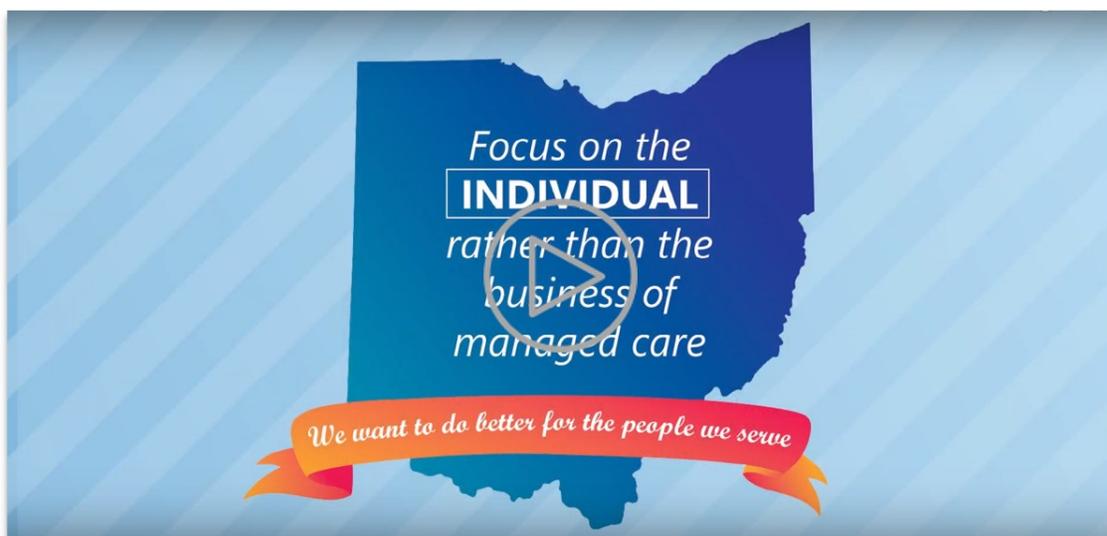
Feedback themes from providers, associations, and advocacy organizations

The feedback received was an important first step in the development of the second RFI.

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What's Next: RFI #2

On February 4, 2020, ODM released a second RFI outlining its vision for a reimagined statewide managed care program. The RFI seeks input from providers, associations, advocacy groups, data and information technology vendors, and managed care organizations.



With the reimagining of the Medicaid system in Ohio, ODM hopes to improve the design, delivery, and timeliness of care coordination. ODM requests input to achieve the following goals:

- Improve wellness and health outcomes.
- Emphasize a personalized care experience.
- Support providers in better patient care.
- Improve care for children and adults with complex needs.
- Increase program transparency and accountability.

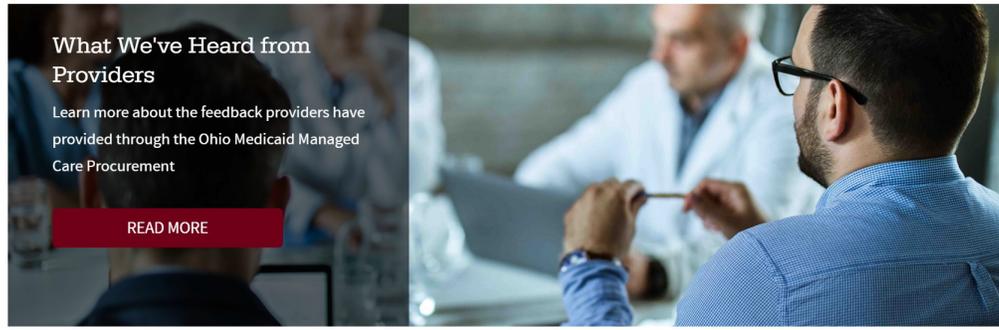
RFI #2 will close on Tuesday, March 3, 2020 at 4:00 p.m. EST. After all responses have been received and reviewed, ODM will consider the findings when finalizing the design for the future program structure and begin finalizing the Medicaid Managed Care Procurement Request for Application (RFA).

A link to RFI #2 and additional information on the process for responding can be found on the [Request for Proposal page](#) on [ODM's website](#). The [new Ohio Medicaid Managed Care Procurement website](#) also contains additional information about the second RFI.

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Check Out Our New Website!

The new Medicaid Managed Care Procurement website – managedcare.medicaid.ohio.gov – supports increased communication with and transparency to providers, individuals who receive services through Medicaid managed care, advocates, and potential vendors.



Homepage of managedcare.medicaid.ohio.gov

[Visit our website](#) to learn more about Medicaid managed care's mission, the procurement process, feedback and suggestions received through RFI #1, and future procurement phases and activities.

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Our email address will remain active through all phases of the procurement! We are always open to your ideas and feedback.

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